

How Honest Are You?

The Integrity Test

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- Yes No 1. You're a young lawyer who could lose your job if you don't bill enough hours. All your colleagues are "padding" their hours. Do you "pad" yours?
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- Yes No 2. Your next door neighbor offers to hook you up with free cable TV. Do you take the offer?
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- Yes No 3. You're an accountant who discovers that a company you're auditing is inflating its earnings. Your boss says to go along or you'll be fired. Do you comply?
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- Yes No 4. You move to a state where auto insurance is sky high. Do you keep your car registered at your old address?
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- Yes No 5. You're a CEO with a chance to make \$100M by "cooking the books." The worst penalty you could face is two years in a "country club" prison -- and you could keep the \$100M. Do you "cook the books"?
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- Yes No 6. A friend offers you a dirt-cheap illegal sublet in a prime apartment building with an extensive waiting list. Do you take the offer?
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- Yes No 7. You don't have enough money to pay your taxes at the end of the year. Your accountant recommends some made-up deductions, saying the IRS doesn't audit anyone these days. Do you go along?
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- Yes No 8. You're a minor league baseball player trying to make the majors. Most of your teammates are taking steroids to hit better. Do you also dope?
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- Yes No 9. An HMO denies a certain treatment to a patient under your care. Do you lie to the HMO to make the patient's condition seem worse so they will get the treatment they need?
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- Yes No 10. You're a used car salesman paid on commission. All the other salesmen are saying that the next shipment of the hot model everyone wants is due in three weeks -- when it's really six weeks. Do you also say three weeks?
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Score: Total the responses . . .

_____ Yes _____ No